



Deutsche unquote™ celebrates top achievements



Zurich was the setting for the inaugural Deutsche unquote™ Private Equity Awards 2007 held at the Renaissance Zurich Hotel. Designed to act as a showcase of excellence in the DACH region, the awards reward innovation and flair by those who contributed tangible and measurable success within their sector of the industry in the past 12 months. The winners were decided upon by an audit of data from the region, plus a prestigious judging panel drawn from the industry, comprising Peter Schwantz, managing director at VCM Capital Management; Maximilian Brönnner, partner at LGT Capital Partners; Dirk Schekerka, managing director at Barclays Private Equity; Nick Money-Kyrle, managing partner at Steadfast Capital; and Paul de Ridder, partner at Halder.

The event followed on from a day-long congress dedicated to discussing developments in the German-speaking region. The tone of the conference was set by Thomas Pütter, CEO of Allianz Capital Partners with a keynote speech on challenges for private equity. Other highlights included a panel discussion on the evolving German secondaries market, a presentation on business risks and risk mitigation strategies in the private equity industry by Oliver Scholz from Control Risks as well as a panel discussion on investment opportunities on Central & Eastern Europe. Sponsors for the day were Greenpark Capital, MTI Partners, PricewaterhouseCoopers, Control Risks, Beiten Burkhard, Accounting Frameworks and Mentopolis CSC.



Congratulations to the winners:

Venture Exit of the Year

Interhyp

Earlybird Venture Capital

Earlybird's former portfolio company Interhyp was named Venture Exit of the Year. The judges argued that Interhyp was a true venture case, where the backer contributed in bringing a company with a new business model to the German market. Interhyp was founded in 1999 together with seed financing from Earlybird and officially launched in January 2000 as an internet- and telephone-based mortgage broker in Germany. Two institutional financing rounds followed in September 1999 and July 2000. In September 2005, Earlybird supported the company's IPO by selling 33% of its shareholding and gradually exited its entire stake by the end of 2006. The venture capitalist generated a money multiple of more than 50x on its investment.



Christian Nagel, founding partner of Earlybird

Small/Mid Cap Exit of the Year

Time Partner

AUCTUS Management

AUCTUS Management won the Small/Mid Cap Exit of the Year award for Time Partner. The judges praised the financial investor's expansion strategy for the temporary staffing services business, which increased its turnover almost tenfold to approximately €185m over the holding period, as well as the intelligent exit strategy including an earn-out clause. Time Partner was sold in a secondary transaction to Investcorp. AUCTUS acquired Time Partner, formerly DELTA Time-Control, in August 2004 from a group of 20 private investors. Under its ownership the company grew through several strategic acquisitions and achieved organic growth of more than 30% annually. AUCTUS made approximately 18x its original investment on the sale following a holding period of less than two years.



Ingo Krocke, founding partner of AUCTUS

Debt Provider of the Year

Landesbank Baden-Württemberg

The award for Debt Provider of the Year went to Landesbank Baden-Württemberg (LBBW). The bank, which provides leveraged finance to the private equity mid-cap market, was praised by the judging panel for its sensible approach and providing solutions on even more complicated transactions.



The winning LBBW leveraged finance team

Due Diligence Provider of the Year

KPMG

KPMG was presented with the award for Due Diligence Specialist of the Year. The judges highlighted KPMG's dedication to the German Private Equity market, its vast resources to work on multiple deals and accessibility of team members once committed to a project.



John Evans, head of private equity at KPMG

Law Firm of the Year

P+P Pöllath + Partners

P+P Pöllath + Partners was awarded Law Firm of the Year. The judges acknowledged the firm's growing presence in the German private equity industry, as well as the high quality of its partners dedicated to fund structuring and private equity transactions.



The winning team from P+P Pöllath + Partners